

# **INTERVIEW BIASES**

We all are entering interviewing spaces with differentbackgrounds, skillsets, and knowledge. This lends itself to inherent biases, or an inclination in favor or againstomeone or something. Here are different types of biases and ways to navigate them

## Halo Effect

Forming an overall favorable impression of a candidate based updheir responses to only one or two questions.

Instead, keep asking questions to validate your first impressions. Use the interview as an opportunity to learn even more about the candidate-  $\hat{I}$  S  $\hat{I}$  D + D Y 7 B  $\hat{A}$  D -  $\hat{A}$  D 4  $\hat{I}$  D (4  $\hat{I}$  D æ + S  $\hat{I}$ 

# Leniency Effect or Stringency Effect

The tendency to give all candidates a high or low rating.

What data can you gather during an interview that gives you the mostolistic picture of the candidate? • 7 Exely seepositives, negatives, and neutral points.

# Central Tendency Effect

The tendency to rate all candidates in the middle of the rating scale.

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skillsets and, in turn, boost your confidence in rating candidates on one direction or the other.

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## Unfairness to the First Up

Research by Robert Half International has shown that the first person interviewed is least likely to get the job.

To avoid this, use the same objective criteria for all candidates and begin your searches prepared. Identify what topics each interviewer will cover, what questions they should ask in each section, and  $S i - 4 \not E + \delta 4 \not D + \delta - Y \not B \qquad \mathring{A} \not D \qquad D - . 7 + \delta \not \not \not \not \not \not E - i \delta i - 4 \not D . - \not \not \not \not e - \delta . 4$ 

# Talking Too Much (80/20 rule)

The tendency of the interviewer(s) to talk more than the candidate. The goal is to solicit information about the candidate.

As ageneral rule, the interviewer(s) should talk no more than 20% of the time; the candidate should talk at least 80% of the time.

# Rescuing

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In reality, the candidate may be using the silence to gather his thoughts and frame his answer. Be patient and resist the urge to talk.

## **Personal Bias**

The tendency to allow nonjob-related prejudices and attitudes about cultural stereotypes, lifestyles, personalities, appearances, or other irrelevant perceptions to affect the rating of candidate responses.

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#### **Attractive Person Bias**

The tendency to select attractive people regardless of qualifications.

The goal is to hire the most qualified candidates and ustate same hiring criteria for all candidates. Go ð 4 Ð - Æ ì ð 4 Ð + R ð Ð S S ð 4 ì - . Ð 4 å \* 7 Ð . 4 ð . Y 7 B - . Ð R Ð + Y Ð 4 make a decision accordingly.

# **Personal Similarity Bias**

The tendency to rate individuals with interests, background, or experiences that are similar to the  $\eth 4D + R \eth D SD + B$ .  $+D \mathring{a} - R + -\mathring{A} Y 4\mathring{i} - 4\mathring{i}D + -((\eth E - 4)")$ 

Similar to the Friendship Factor, you might lean towards candidates who have shared experiences to you. Diverse teams lead to innovative problemsolving so keep an open mind and interview candidates based on role competencies.

#### **Good Interview Bias**

The tendency to hire someone who can express themselves well or interview well.

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